



April 24, 2018

A <u>recent survey</u> of 1,000 investors found that 96% of those polled know exactly how much they pay for Netflix and Hulu, but just 27% know how much they are giving up in the form of 401(k) fees.

In fact, most people believe that they don't pay any fees in their 401(k) account.

In the past month, our <u>PACIFIC CAPITAL</u> team signed up 4 different 401(k) plans with over **\$15** million in assets. The top priorities mentioned by business owners and employees of these plans: service, responsiveness, cost, and investment returns.

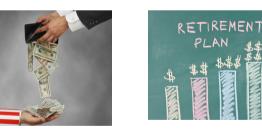
In each case, we were able to cut their costs by more than 50% (in one case, 90%). Now may be a great time to have your company 401(k) looked at for an assessment to see if there is room for improvement. Call us today at (844) 777-8777 to get the conversation started!

Taxes?



**Real Estate Investing: Cash Flow Killers** 

If you're considering going into real estate investments, it can seem quite daunting at first. We can help you navigate through investment fields to make sure you have an adequate cash flow for your investments. Read more...



**Considering Estate Owe Money on Your** <u>Planning</u> How do you plan on We can make sure this leaving your finances never happens to you and assets to your again. Our financial heirs? Do you have an advisers can help to ensure you are paying enough - and not too much either - for your taxes to prevent you from owing money later. It's time to be in

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## Ø

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