



May 8, 2020

While packing our SUV for a family road trip years ago, I was struggling to squeeze my golf bag on top of all the suitcases already in the trunk. Realizing my bag wouldn't fit, I settled on bringing just 8 clubs, a glove, and a few balls. I went back out to the car right before it was time to leave and realized there were now only 3 clubs, not 8. Apparently, my wife decided that I was over packing and made an adjustment for me!! She said, "*Chad, we don't have room for all those clubs, besides, you don't need that many anyway. You're only golfing once on the trip.*" I laughed out loud. What a perfect opportunity to teach her the importance and unique purpose of each club! Right?

Most golfers carry between 10 and 14 different clubs. Why so many? During a round of golf, you face many different types of shots and obstacles (especially if you're irons like me). Each shot requires a different club to be successful.

Based on a recent survey we conducted, the #1 topic on your mind is creating predictable/stable income for retirement. That's where my golf club analogy comes in. Can you imagine playing a round of golf with only ONE CLUB to swing? That's like planning for retirement and only relying on one source of income. Different economic climates and interest rate environments will favor different sources of income and you need to be prepared. Here is a list of income examples for you:

- Tax-free interest from bonds
- Dividend income from stocks
- Social Security income
- Tax-free life insurance income
- Residential real estate income
- Annuity investment income
- Business ownership income
- Pension benefits income
- Retirement account distribution income
- Commercial real estate income
- Income from part-time consulting or work

As you can see, there are many varieties of income sources for you to choose from. You don't want to show up at the course with only one club to use. If you'd like to discuss ways of increasing or diversifying your income stream, schedule a call with us by clicking the button below. We are here to help.

Sincerely,


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