



November 15, 2022

Good Morning <<First Name>>-

Happy National Entrepreneurship Day! 99.9% of all US businesses are small businesses (SBA, 2021) so most adults working in the U.S. work for an entrepreneur.

It takes some guts to start a new business from scratch and most of the time, it doesn't last beyond a few years. So for those of you who've successfully built businesses, congratulations! You and your teams are doing something special and deserve the celebration. As an entrepreneur, you hardly ever stop thinking about your business, no matter where you are in the world. It's always on your mind.



I can relate to that feeling. Over the years, I've been impressed visiting significant monuments, sites, and temples all over the world and wondered how such massive architecture was built so long ago. In some ways, it's similar to entrepreneurs building great companies today:

- leaders with big visions
- using resources differently
- ahead of their time
- attracting great teamwork
- seeing the future differently
- building things to last permanently
- rejecting the doubters and naysayers
- determined to persist til completion

Cheers to all of you visionaries and entrepreneurial team members who support and build great companies out there! Make it a great week, build something great-

If you're not yet a [PACIFIC CAPITAL](#) client and would like to see if you qualify for our services, [click here](#) for an appointment.

P.S. I share some great tips from the top entrepreneurs in the world about how to manage your attention, celebrate your accomplishments, recharge your relationships and increase your physical and mental health in my new best-selling book "[BEYOND THE MONEY](#)." Hope you can pick up a copy and take a minute to leave an amazon review. Thanks!

Sincerely,




Certified Financial Fiduciary®

A Andy

"They take the time to explain the answers to my financial questions in a way that anyone could understand. And they're not trying to sell me anything either like some other financial people we've met!"



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