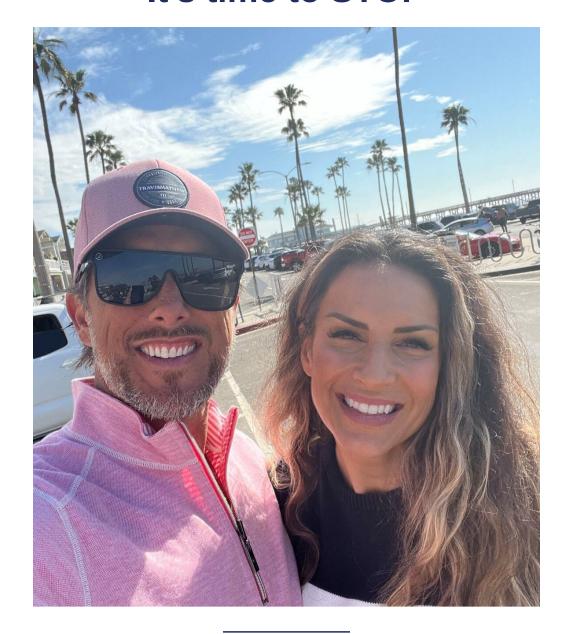


It's time to STOP



May 2nd, 2023

Hello First name / friend,

Your net worth is NOT your self worth.

I read a WSJ survey that showed people considered "real wealth" to be some amount of money just beyond what they had... Just barely of reach. The real danger in constantly comparing is the obsession with material things, and the feelings of envy, with zero gratitude for what you have today.

- If you make \$40k/yr, someone making \$80k seems to be living large to you.
- If you make \$80k/yr, someone making \$160k seems to be living large to you.
- If you make \$160k/yr, someone making \$320k seems to be living large to you.
- If you make \$10M/yr, someone making \$25M seems to be living large to you.

Please do yourself (and your family) a favor: Stop comparing.

What others earn and what others have does not take away from your life or your success. So, stop feeling like you can't be happy and grateful until you reach some arbitrary # in your head.

This message doesn't go against what we do at Pacific Capital. We encourage and aim to grow your wealth for you and with you. Never stop growing, but stop comparing. You are not your job. You are not your accumulated stuff. Your net worth is not your self worth.

CLICK HERE to schedule a time to talk with **OUR TEAM**.

Ps. We just released 3 new episodes of <u>"The Smart Money</u> <u>Parenting Show!"</u> Hope you take a minute and check them out!

Sincerely,



SCHEDULE A CALL

REFER SOMEONE







