



Speaking at an entrepreneurs' conference in Miami, FL, last week.

March 02, 2025

Dear [FIRST NAME GOES HERE],

These are the **5 most expensive words in the English language**:

"I can do it myself."

How many times have you said that during your journey as an entrepreneur?

If you're still saying it, it's time to stop...

When you try to do everything yourself, you're not just using up all your time...

You're burning opportunity.

Opportunity to:

- Grow faster
- Focus on what you're the best at
- Create something bigger than yourself

The hidden costs of "doing it all" are burnout, wasted time, and stalled growth-

The truth is, success in your business and in your life isn't a solo sport.

It's a team effort.

Stop struggling through work you're not an expert in... find someone else to do it who's 10 times better than you!

When you hire, collaborate, and delegate to true A-players...

You **BUY BACK** your time.

And most of the time, they'll get the job done much better than you ever could!

Working 80 hour weeks isn't something to brag about.

It's a warning sign that you're on the path to burnout.

No truly successful entrepreneur, athlete, or leader got there alone.

They built teams.

They found mentors.

They hired coaches.

They invested in their growth.

Imagine what you could achieve if you weren't bogged down by all the busy work?

- Open a new location?
- Open a new location?Free up 10+ hours a week?
- Increase profits by 30%?

There's a reason why I always say...

"Surround yourself with people who've already done what you want to do."

Because that's the *fastest* way to achieve your goals.

They've made the **mistakes**, **figured out the shortcuts**, and **created proven systems**.

All you need to do is follow them.



Chatting with Tony Robbins at our mastermind on Friday.

I get it.

It's hard to let go.

But if you're still trying to do everything yourself...

You're putting a CEILING on your growth.

And that ceiling?

It's a LOT lower than you think.

You're also risking exhaustion and burnout.

Let go of those 5 expensive words...

And don't be afraid to lean on your team.

It doesn't make you any less worthy to have help.

To your growth,

Chad

P.S. Speaking of not doing it alone... Check out **this episode** on the Billion Dollar Backstory podcast. I shared exactly how I went from grinding away at Merrill Lynch to building a \$1.5B firm (and why "DIY mode" would've killed that dream real quick).



P.P.S. If you're an entrepreneur with \$10M or more in liquidity and want to make your money work even harder for you—<u>set up a call with my team</u>, and let's explore new ways to make that happen.